

ACTION AREAS

PERFORMANCE DRIVERS

CRITICAL SUCCESS FACTORS

STRATEGIC OUTCOMES

VISION

Business Model	<input type="checkbox"/>
Job Posting Process	<input type="checkbox"/>
Job Opportunities	<input type="checkbox"/>
Candidate Screening	<input type="checkbox"/>
Creative Job Offers	<input type="checkbox"/>
Internal/External Communication	<input type="checkbox"/>
Campus Appearance	<input type="checkbox"/>
Community Image & Commitment	<input type="checkbox"/>
Flex Scheduling	<input type="checkbox"/>
Managing Workload	<input type="checkbox"/>
Travel Req'ts/Time Demands of Job	<input type="checkbox"/>
Performance Appraisal/Feedback	<input type="checkbox"/>
Achievement Awards/Recognition	<input type="checkbox"/>
Compensation Process	<input type="checkbox"/>
Job Content/Responsibilities	<input type="checkbox"/>
Quality of Managers/Colleagues	<input type="checkbox"/>
Process to Identify/Address Concerns	<input type="checkbox"/>
Training Budget	<input type="checkbox"/>
Employee Career Development Plan	<input type="checkbox"/>
Needs Assessment	<input type="checkbox"/>
Individual Career Plans	<input type="checkbox"/>
Mentoring & Coaching	<input type="checkbox"/>
Succession Planning Process	<input type="checkbox"/>
Learning Map Process	<input type="checkbox"/>
Performance Feedback Process	<input type="checkbox"/>
Pay-for-Performance Process	<input type="checkbox"/>
Staffing Plan	<input type="checkbox"/>
Cycle Time Improvement	<input type="checkbox"/>
Scrap Reduction	<input type="checkbox"/>
Manage Spend Plan	<input type="checkbox"/>
Manage Unapplied Time	<input type="checkbox"/>
Cost of Quality	<input type="checkbox"/>
Product/Process Innovation	<input type="checkbox"/>
Work Environment	<input type="checkbox"/>
Customer Requirements	<input type="checkbox"/>
Planning Skills	<input type="checkbox"/>
Staff Capability	<input type="checkbox"/>
Risk Analysis/Mitigation	<input type="checkbox"/>
Process Innovation	<input type="checkbox"/>
Product Innovation	<input type="checkbox"/>
Cycle Time Improvement	<input type="checkbox"/>
Process Capability	<input type="checkbox"/>
Hardware/Software Simulation	<input type="checkbox"/>
Fixtures/Jigs, etc.	<input type="checkbox"/>
Market Strategy	<input type="checkbox"/>
Product Strategy	<input type="checkbox"/>
Product Development	<input type="checkbox"/>
Marketing Plan	<input type="checkbox"/>
Customer Sales/Closure Plan	<input type="checkbox"/>
Contract Execution	<input type="checkbox"/>
Cash Collection Process	<input type="checkbox"/>
Inventory (Unbilled Cost) Management	<input type="checkbox"/>
Cash Disbursement Process	<input type="checkbox"/>
Other Assets/Liabilities Management	<input type="checkbox"/>
Capital Planning	<input type="checkbox"/>
Depreciation Accounting	<input type="checkbox"/>
Proposal Preparation Process	<input type="checkbox"/>
Contract Negotiation Process	<input type="checkbox"/>
Contract Change Process	<input type="checkbox"/>
Contract Funds Management	<input type="checkbox"/>
Cost Performance	<input type="checkbox"/>
Incentive Capture	<input type="checkbox"/>
Reserve Management	<input type="checkbox"/>

Staffing Process
Recruiting Process
Business Image/ Reputation
Work & Life Balance
Recognition/Rewards
Work Quality
Employee Training
Career Development
Performance Development
Direct Applied Labor
Direct Material
Indirect Cost
Productivity
Project Planning
Project Execution
Productivity
Process Execution
Tools
Strategic Planning Process
Business Capture Process
Balance Sheet Management
Capital Spending
Contract Formation & Administration
Program Financial Execution

Staff
Retain
Develop
Cost Performance
Schedule Performance
Quality
Orders
Cash Flow
Operating Earnings

Employee Strength
Operational Strength
Financial Strength

Best value supplier of integrated systems and software solutions.